# accenture

## Q1 FY24 Performance

Strong bookings, operating margin expansion and EPS growth\*



**Total Revenues** 

**\$16.2**B

Increase of 1% in local currency and 3% in USD

**Geographic Markets\*\*** (Revenues and Growth in Local Currency)

**1**1%

\$7.6B North America **12**%

\$5.8B EMEA **†** 5%

\$2.9B Growth Markets

**Industry Groups** (Revenues and Growth in Local Currency)

Communications, Media & Technology

11% \$2.7B Financial Services

→ 0%

Health & Public Service

112% \$3.4B **Products** 

1% \$4.9B Resources

1 6% \$2.3B

**EPS** (Adjusted)

**\$3.27** 

1 6% increase\*

\*After adjusting Q1 FY24 GAAP EPS of \$3.10 to exclude the impact of business optimization costs of \$0.17 per share. On a GAAP basis Q1 FY24 EPS increased 1%.

**Operating Margin (Adjusted)** 

**16.7**%

🕇 20 bps increase\*

\*After adjusting Q1 FY24 GAAP operating margin of 15.8% to exclude business optimization costs of 90 bps. On a GAAP basis Q1 FY24 operating margin decreased 70 bps.

## **Returning Cash to Shareholders**

**Free Cash Flow** 

**\$430**м

**Share Repurchases** 

**\$1.2**<sub>B</sub>

**Dividends Paid** 

**\$81О**м

Quarterly cash dividend declared in December 2023

\$1.29

Increase of \$0.17 per share or 15% over the quarterly dividend rate in fiscal year 2023

#### **Services**

Revenue Growth in Local Currency

Strategy & Consulting	mid single-digit decline
Technology	mid single-digit growth
Operations	flat

#### **Highlights of Strategic Priorities**

Revenue Growth in Local Currency (Includes overlap)

<b>Cloud</b> strong double-digit growth	<b>Song</b> double-digit growth
Industry X	Security
strong double-digit growth	very strong double-

### **New Bookings**

\$18.4<sub>B</sub>

Book-to-bill 1.1 12% increase in local currency 14% increase in USD

To learn more about how we create value for all the stakeholders we serve, please visit the Accenture 360° Value Reporting Experience (<a href="https://www.accenture.com/reportingexperience">www.accenture.com/reportingexperience</a>). Accenture discloses information about its Services and Strategic Priorities to provide additional insights into the company's business. Revenues for Services and Strategic Priorities are approximate and may be modified to reflect periodic changes in definitions. Judgment is required to allocate revenues for client arrangements with multiple offerings into individual Services. Revenues for Strategic Priorities overlap so revenues for the same client arrangement may be included in multiple Strategic Priorities. For full financial data, non-GAAP financial disclosure and cautionary language regarding forward-looking statements, please refer to Accenture's fiscal year 2024 first quarter news release on December 19, 2023, which accompanies this presentation and is available at investor accenture.com.

<sup>\*\*</sup>Effective September 1, 2023, we revised the reporting of our geographic markets for the movement of our Middle East and Africa market units from Growth Markets to Europe, and the Europe market is now referred to as our EMEA (Europe, Middle East and Africa) geographic market.