

Record performance reflects continued above-market growth and very strong profitability, driving superior shareholder value

TOTAL REVENUES

\$43.2B

⬆️ increase of 8.5% in local currency and 5% in USD

GEOGRAPHIC REGIONS

Revenues and Growth in Local Currency

North America



Europe



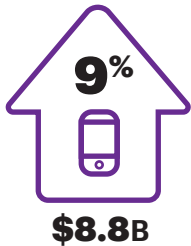
Growth Markets



OPERATING GROUPS

Revenues and Growth in Local Currency

Communications,
Media & Technology



Financial Services



Health &
Public Service



Products



Resources



EPS

\$7.36

⬆️ 9% increase on an adjusted basis*

*After adjusting FY18 GAAP EPS of \$6.34 to exclude charges related to tax law changes of \$0.40 per share

RETURNING CASH TO SHAREHOLDERS

Strong free cash flow

\$6.0B

free cash flow to net income ratio of 1.2

Share repurchases

\$2.7B

Cash dividends paid

\$1.9B

\$2.92 per share, a 10% increase over prior-year dividends

OPERATING MARGIN

14.6%

⬆️ 20 bps increase from FY18

BUSINESS DIMENSIONS*

Approx. FY19 revenues

	Revenues (\$ USD)	% of Revenues	Est'd % Growth in Local Currency
Strategy & Consulting	\$14B	32%	High single-digit
Technology Services	\$24B	55%	High single-digit
Operations	\$6B	14%	Double-digit
TOTAL	\$43B	100%	8.5%

* In Q1 FY19, Application Services was renamed Technology Services and updated to include Infrastructure Outsourcing, which was previously categorized within Operations

"THE NEW" – DIGITAL, CLOUD, SECURITY SERVICES

Approx. FY19 revenues

\$28B*

approx. 65% of revenues about 20% growth in local currency

	Revenues (\$ USD)	% of Revenues
Digital	\$21B	49%
Cloud	\$11B	25%
Security	\$2.5B	6%

* Revenues for "the New" include Digital-, Cloud- and Security-related services, net of estimated overlap

NEW BOOKINGS

\$45.5B

strong new bookings