

Results in line with expectations, reflecting continued demand for our services, strong profitability, and record free cash flow

TOTAL REVENUES

\$10.8B

⬇️ decrease of 1% in local currency and 2% in USD

GEOGRAPHIC MARKETS Revenues and Growth in Local Currency



North America



Europe



Growth Markets

INDUSTRY GROUPS

Revenues and Growth in Local Currency

Communications, Media & Technology



Financial Services



Health & Public Service



Products



Resources



EPS (GAAP)

\$1.99

⬆️ 14% increase

EPS (Adjusted)

\$1.70

⬆️ 2% decrease excluding \$0.29 of gains on an investment

RETURNING CASH TO SHAREHOLDERS

Record free cash flow

\$3.0B

Cash balance

\$8.4B

Increase of \$2.0B from the end of Q3

Share repurchases

\$590M

Dividends paid

\$509M

Quarterly cash dividend declared in September 2020

\$0.88 per share

Increase of \$0.08 per share or 10% over our previous quarterly dividend declared in June 2020

OPERATING MARGIN

14.3%

⬆️ 10 bps increase

SERVICES

Revenue Growth in Local Currency

Strategy & Consulting

low teens decline

Technology

mid single-digit growth

Operations

high single-digit growth

"THE NEW" – DIGITAL, CLOUD, SECURITY SERVICES

Approximately

70%

of revenues
low single-digit growth

NEW BOOKINGS

\$14.0B

9% increase in local currency