

Very strong Q4 and continued rotation to digital, cloud and security, reflecting successful execution of our growth strategy

TOTAL NET REVENUES

\$10.1B

⬆️ increase of 11% in both local currency and USD

GEOGRAPHIC REGIONS

Net Revenues and Growth in Local Currency

North America

↑ **11%**
\$4.7B

Europe

↑ **8%**
\$3.4B

Growth Markets

↑ **15%**
\$2.0B

OPERATING GROUPS

Net Revenues and Growth in Local Currency

Communications,
Media & Technology



\$2.1B

Financial Services



\$2.0B

Health &
Public Service



\$1.7B

Products



\$2.8B

Resources



\$1.5B

EPS

\$1.58

⬆️ 7% increase

RETURNING CASH TO SHAREHOLDERS

Strong free cash flow

\$1.9B

Share repurchases

\$552M

Semi-annual cash dividend declared September 2018

\$1.46

per share

increase of \$0.13 per share or 10% over our semi-annual dividend declared in March 2018

OPERATING MARGIN

14.3%

⬆️ 10 bps increase from Q4 FY17

BUSINESS DIMENSIONS

Revenue Growth in Local Currency

Strategy/
Consulting

double-digit growth

Application
Services

double-digit growth

Operations

double-digit growth

"THE NEW" – DIGITAL, CLOUD, SECURITY SERVICES

More than

60%

of revenues
strong double-digit growth

NEW BOOKINGS

\$10.8B

strong new bookings