

Strong quarterly results reflect continued successful execution of our growth strategy

TOTAL NET REVENUES



\$9.1B

⬆️ increase of 8% in local currency and 8% in USD

GEOGRAPHIC REGIONS

Net Revenues and Growth in Local Currency



North America

↑ 4%
\$4.2B

Europe

↑ 10%
\$3.1B

Growth Markets

↑ 14%
\$1.8B

OPERATING GROUPS

Net Revenues and Growth in Local Currency



Communications,
Media & Technology



\$1.8B

Financial Services



\$1.9B

Health &
Public Service



\$1.6B

Products



\$2.5B

Resources



\$1.3B

EPS

\$1.48

⬆️ 13% increase on an adjusted basis*

*After adjusting Q4 FY16 GAAP EPS of \$1.68 to exclude gains on the sale of businesses of \$0.37 per share



RETURNING CASH TO SHAREHOLDERS



Strong free cash flow

\$1.8B

Share repurchases

\$657M

\$2.6B for full year 2017

Semi-annual cash dividend declared September 2017

\$1.33 per share

increase of \$0.12 per share or 10% over our semi-annual dividend declared in March 2017

OPERATING MARGIN

14.2%

⬆️ 10 bps increase from Q4 FY16



BUSINESS DIMENSIONS

Revenue Growth in Local Currency



Strategy/
Consulting

flat growth

Application
Services

double-digit growth

Operations

double-digit growth

"THE NEW" – DIGITAL, CLOUD, SECURITY SERVICES



More than

50%

of revenues
strong double-digit growth

NEW BOOKINGS



\$10.1B



strong new bookings