

Strong and balanced year-to-date performance reflects continued successful execution of our growth strategy

## TOTAL NET REVENUES

# \$29.4B

⬆️ increase of 10% in local currency and 14% in USD

## GEOGRAPHIC REGIONS

Net Revenues and Growth in Local Currency

North America



Europe



Growth Markets



## OPERATING GROUPS

Net Revenues and Growth in Local Currency

Communications,  
Media & Technology



Financial Services



Health &  
Public Service



Products



Resources



## EPS (Adjusted)

# \$5.16

⬆️ 16% increase on an adjusted basis\*

\*After adjusting Q3 YTD FY18 GAAP EPS of \$4.76 to exclude impact of tax law changes of \$0.40 per share, and adjusting Q3 YTD FY17 GAAP EPS of \$3.96 to exclude pension settlement charge of \$0.47 per share

## RETURNING CASH TO SHAREHOLDERS

Strong free cash flow

# \$3.5B

Share repurchases

# \$2.1B

Cash dividends paid

# \$2.66

per share

10% increase over the prior year; semi-annual dividends of \$1.33 per share paid in Nov. 2017 and May 2018

## OPERATING MARGIN

# 14.9%

⬆️ 10 bps decline from Q3 YTD FY17 on an adjusted basis\*

\*After adjusting Q3 YTD FY17 GAAP operating margin of 13.0% to exclude pension settlement charge (200 basis points)

## BUSINESS DIMENSIONS

Revenue Growth in Local Currency

Strategy/  
Consulting mid-single-digit growth

Application  
Services double-digit growth

Operations double-digit growth

## "THE NEW"— DIGITAL, CLOUD, SECURITY SERVICES

More than **55%** of revenues strong double-digit growth

## NEW BOOKINGS

# \$32.0B

strong new bookings