

# **Q3 FY20 PERFORMANCE**

Results in line with expectations, reflecting the relevance of our services and resilience of our business

### **TOTAL REVENUES**

**\$11.0**B

increase of 1.3% in local currency and -1% in USD

**GEOGRAPHIC MARKETS** Revenues and Growth in Local Currency



**North America** 





## **INDUSTRY GROUPS**

Revenues and Growth in Local Currency

Communications, Media & Technology

**-**\ 0%

**Financial Services** 



Health & Public Service

12% \$2.0 **Products** 



Resources



#### **EPS**

\$1.90

2% decrease

• 10 bps increase

# **RETURNING CASH TO SHAREHOLDERS**

Very strong free cash flow

**\$2.6**B

Cash balance

**\$6.4**B

Increase of \$1.0B from the end of Q2

Share repurchases

**\$627**M

\$509N

Quarterly cash dividend declared in June 2020

**\$0.80** per share

Increase of \$0.07 per share or 10% over the equivalent quarterly rate of FY19 semi-annual dividends

# **SERVICES**

Revenue Growth in Local Currency

**OPERATING MARGIN** 

Strategy & Consulting	mid single-digit decline
Technology	mid single-digit growth
Operations	low single-digit growth

"THE NEW"- DIGITAL, CLOUD, SECURITY SERVICES

**Approximately** 

**70**%

of revenues high single-digit growth

## **NEW BOOKINGS**

**\$11.0**B

6% increase in local currency