

Strong and durable results with continued above-market growth, reflecting our diverse business and focused execution of our growth strategy

## TOTAL REVENUES

# \$11.1B

⬆️ increase of 8.4% in local currency and 4% in USD

## GEOGRAPHIC REGIONS

Revenues and Growth in Local Currency

North America

↑ **9%**  
\$5.1B

Europe

↑ **5%**  
\$3.8B

Growth Markets

↑ **13%**  
\$2.2B

## OPERATING GROUPS

Revenues and Growth in Local Currency

Communications,  
Media & Technology



\$2.3B

Financial Services



\$2.2B

Health &  
Public Service



\$1.8B

Products



\$3.1B

Resources



\$1.7B

## EPS

# \$1.93

⬆️ 8% increase on an adjusted basis\*

\* After adjusting Q3 FY18 GAAP EPS of \$1.60 to exclude a charge related to tax law changes of \$0.19 per share

## RETURNING CASH TO SHAREHOLDERS

Strong free cash flow

# \$2.0B

Share repurchases

# \$488M

Semi-annual cash dividend paid May 2019

# \$1.46 per share

increase of \$0.13 per share or 10% over our semi-annual dividend paid in May 2018

## OPERATING MARGIN

# 15.5%

⬆️ 20 bps increase from Q3 FY18

## BUSINESS DIMENSIONS\*

Revenue Growth in Local Currency

Strategy/  
Consulting

mid single-digit growth

Technology  
Services

high single-digit growth

Operations

double-digit growth

\* In Q1 FY19, Application Services was renamed Technology Services and updated to include Infrastructure Outsourcing, which was previously categorized within Operations

## "THE NEW" – DIGITAL, CLOUD, SECURITY SERVICES

More than

# 60%

of revenues strong double-digit growth

## NEW BOOKINGS

# \$10.6B

approximately 65% in "the New"

Results in FY19 and comparisons with FY18 reflect the adoption of new accounting standards for revenues, pension costs and taxes. Accenture discloses information about its business dimensions and components of "the New" to provide additional insights into the company's business. Revenues for business dimensions and "the New" are approximate, require judgment to allocate revenues for arrangements with multiple offerings and may be modified to reflect periodic changes to the definitions of the business dimensions and "the New." For full financial data, non-GAAP financial disclosure and cautionary language regarding forward-looking statements, please refer to Accenture's fiscal year 2019 third quarter news release issued on June 27, 2019, which accompanies this presentation and is available at [investor.accenture.com](http://investor.accenture.com).