

Very strong results, with broad-based, double-digit growth driven by continued investment in new, high-growth areas

## TOTAL NET REVENUES

# \$10.3B

⬆️ increase of 11% in local currency and 16% in USD

## GEOGRAPHIC REGIONS

Net Revenues and Growth in Local Currency

North America

↑ **11%**  
\$4.6B

Europe

↑ **9%**  
\$3.7B

Growth Markets

↑ **17%**  
\$2.0B

## OPERATING GROUPS

Net Revenues and Growth in Local Currency

Communications,  
Media & Technology



\$2.1B

Financial Services



\$2.1B

Health &  
Public Service



\$1.7B

Products



\$2.8B

Resources



\$1.5B

## EPS (Adjusted)

# \$1.79

⬆️ 18% increase on an adjusted basis\*

\*After adjusting Q3 FY18 GAAP EPS of \$1.60 to exclude impact of tax law changes of \$0.19 per share, and adjusting Q3 FY17 GAAP EPS of \$1.05 to exclude pension settlement charge of \$0.47 per share

## RETURNING CASH TO SHAREHOLDERS

Strong free cash flow

# \$1.8B

Share repurchases

# \$720M

Semi-annual cash dividend paid  
May 2018

# \$1.33 per share

increase of \$0.12 per share or 10% over our semi-annual dividend paid in May 2017

## OPERATING MARGIN

# 15.7%

⬆️ 20 bps increase from Q3 FY17 on an adjusted basis\*

\*After adjusting Q3 FY17 GAAP operating margin of 9.8% to exclude pension settlement charge (570 basis points)

## BUSINESS DIMENSIONS

Revenue Growth in Local Currency

Strategy/  
Consulting

high single-digit growth

Application  
Services

double-digit growth

Operations

double-digit growth

## "THE NEW" – DIGITAL, CLOUD, SECURITY SERVICES

Approximately

# 60%

of revenues  
strong double-digit growth

## NEW BOOKINGS

# \$11.7B

strong new bookings