

Q2 YTD FY18 PERFORMANCE

Strong first-half growth ahead of the market, driven by "the New," positions us well to deliver another excellent year

TOTAL NET REVENUES

\$19.1B

• increase of 10% in local currency and 14% in USD

GEOGRAPHIC REGIONS

Net Revenues and Growth in Local Currency

North America

7% \$8.68

Europe

10% \$6.9B **Growth Markets**

16%

OPERATING GROUPS

Net Revenues and Growth in Local Currency

Communications, Media & Technology



Financial Services



Health & Public Service



Products



Resources



EPS (Adjusted)

\$3.37

• 16% increase on an adjusted basis*

*After adjusting Q2 YTD FY18 GAAP EPS of \$3.16 to exclude a charge related to U.S. tax law changes of \$0.21 per share

RETURNING CASH TO SHAREHOLDERS

Strong free cash flow

\$1.7B

Share repurchases

\$1.4B

Semi-annual cash dividend declared March 2018

\$1.33

per share

brings total YTD dividends to \$2.66 per share, a 10% increase over the prior year

OPERATING MARGIN

14.5%

ூ 20 bps decline from Q2 YTD FY17

BUSINESS DIMENSIONS

Revenue Growth in Local Currency

Strategy/ Consulting	mid-single-digit growth
Application Services	double-digit growth
Operations	double-digit growth

"THE NEW"-DIGITAL, CLOUD, SECURITY SERVICES

More than 55% of revenues strong double-digit growth

NEW BOOKINGS

\$20.2B

strong new bookings