

# Q2 YTD FY23 Performance

Strong demand with double-digit revenue growth and continued market share gains



## Total Revenues

**\$31.6B**

Increase of 12% in local currency and 5% in USD

## Geographic Markets (Revenues and Growth in Local Currency)

**↑ 8%**

**\$15.0B**  
North America

**↑ 15%**

**\$10.4B**  
Europe

**↑ 17%**

**\$6.2B**  
Growth Markets

## Industry Groups (Revenues and Growth in Local Currency)

### Communications, Media & Technology

**↑ 5%**

**\$5.9B**

### Financial Services

**↑ 11%**

**\$6.0B**

### Health & Public Service

**↑ 15%**

**\$6.0B**

### Products

**↑ 12%**

**\$9.4B**

### Resources

**↑ 18%**

**\$4.3B**

## EPS (Adjusted)

**\$5.77**

**↑ 8% increase\***

\*After adjusting Q2 YTD FY23 GAAP EPS of \$5.47 to exclude business optimization costs of \$0.30 per share. On a GAAP basis, including these costs, Q2 YTD FY23 EPS increased 3%.

## Operating Margin (Adjusted)

**15.2%**

**↑ 20bps increase\***

\*After adjusting Q2 YTD FY23 GAAP operating margin of 14.4% to exclude business optimization costs of 80 bps. On a GAAP basis, including these costs, Q2 YTD FY23 GAAP operating margin decreased 60 bps.

## Returning Cash To Shareholders

### Free Cash Flow

**\$2.6B**

### Share Repurchases

**\$2.5B**

### Dividends Paid

**\$1.4B**

### Cash dividends

**\$2.24**

**Per Share**

**Increase of 15%**  
over the dividend rate  
in fiscal year 2022

## Services

Revenue Growth in Local Currency

Strategy & Consulting	flat
Technology	strong double-digit growth
Operations	double-digit growth

## Highlights of Strategic Priorities

Revenue Growth in Local Currency  
(Includes overlap)

Cloud very strong double-digit growth	Song double-digit growth
Industry X very strong double-digit growth	Security very strong double-digit growth

## Record New Bookings

**\$38.3B**

**Book-to-bill 1.2**  
**12% increase** in local  
currency  
**5% increase** in USD

To access our 360° Value Report for fiscal 2022, please visit the Accenture 360° Value Reporting Experience ([www.accenture.com/reportingexperience](http://www.accenture.com/reportingexperience)).

Market share gains reflect Accenture's growth against a basket of its publicly traded global competitors. Accenture discloses information about its Services and Strategic Priorities to provide additional insights into the company's business. Revenues for Services and Strategic Priorities are approximate and may be modified to reflect periodic changes in definitions. Judgment is required to allocate revenues for client arrangements with multiple offerings into individual Services. Revenues for Strategic Priorities overlap so revenues for the same client arrangement may be included in multiple Strategic Priorities. For full financial data, non-GAAP financial disclosure and cautionary language regarding forward-looking statements, please refer to Accenture's fiscal year 2023 second quarter news release issued on March 23, 2023, which accompanies this presentation and is available at [investor.accenture.com](http://investor.accenture.com)