

## **Q2 FY20 PERFORMANCE**

Very strong results, reflecting significant demand for our services and the continued focused execution of our growth strategy

**TOTAL REVENUES** 

**\$11.1**B

• increase of 8% in local currency and 7% in USD

## **GEOGRAPHIC REGIONS**

Revenues and Growth in Local Currency

**North America** 

11% \$5.3B Europe

2% \$3.6B **Growth Markets** 

11% \$2,3B

## **INDUSTRY SECTORS**

Revenues and Growth in Local Currency

Communications, Media & Technology



**Financial Services** 



Health & Public Service



**Products** 



Resources



**EPS** 

\$1.91

o 10% increase

• 10 bps increase

**RETURNING CASH TO SHAREHOLDERS** 

Strong free cash flow

**\$1.4**B

Share repurchases

**\$970**M

Dividends paid

\$511<sub>M</sub>

Quarterly cash dividend declared in March 2020

**\$0.80** per share

Increase of \$0.07 per share or 10% over the equivalent quarterly rate of FY19 semi-annual dividends

## **BUSINESS DIMENSIONS**

OPERATING MARGIN

Revenue Growth in Local Currency

Strategy/ Consulting	high single-digit growth
Technology Services	mid single-digit growth
Operations	double-digit growth

"THE NEW"-DIGITAL, CLOUD, SECURITY SERVICES

More than **65%** of revenues

strong double-digit growth

**NEW BOOKINGS** 

**\$14.2**B

record new bookings © 22% in local currency

Accenture discloses information about its business dimensions and components of "the New" to provide additional insights into the company's business. Revenues for business dimensions and "the New" are approximate, require judgment to allocate revenues for arrangements with multiple offerings and may be modified to reflect periodic changes to the definitions of the business dimensions and "the New". For full financial data, non-GAAP financial disclosure and cautionary language regarding forward-looking statements, please refer to Accenture's fiscal year 2020 second quarter news release issued on March 19, 2020, which accompanies this presentation and is available at investor.accenture.com