

Outstanding performance with profitable growth at scale driving significant market share gains

TOTAL REVENUES

\$61.6B

↑ **record increase**
of 26% in local
currency and
22% in USD

GEOGRAPHIC MARKETS Revenues and Growth in Local Currency



North America



Europe



Growth Markets

INDUSTRY GROUPS*

Revenues and Growth in Local Currency

Communications,
Media & Technology



Financial Services



Health &
Public Service



Products



Resources



*Updated for movement of Aerospace and Defense from Communications, Media & Technology to Products

EPS

\$10.71

↑ **22% increase**
on an adjusted basis*

*After adjusting FY21 GAAP EPS of \$9.16 to exclude gains on an investment of \$0.36 per share

RETURNING CASH TO SHAREHOLDERS

Record free cash
flow

\$8.8B

Free cash flow to net
income ratio of 1.3

Share repurchases

\$4.1B

Total cash returned

\$6.6B

Cash dividends
paid

\$2.5B

\$3.88 per share, a 10% increase
over prior-year dividends

OPERATING MARGIN

15.2%

↑ **10 bps increase**

SERVICES

Approximate FY22 Revenues

	Revenues (\$ USD)	% of Revenues	Est'd % Growth in Local Currency
Strategy & Consulting	\$15B	24%	22%
Technology	\$38B	62%	30%
Operations	\$9B	14%	19%
Total	\$62B	100%	26%

HIGHLIGHTS OF STRATEGIC PRIORITIES

Approximate FY22 Revenues
(includes overlap)

Revenues (\$ USD)	Est'd Growth in Local Currency	Revenues (\$ USD)	Est'd Growth in Local Currency
Cloud		Song*	
\$26B	48%	\$16B	19%
Industry X		Security	
\$7B	38%	\$6B	45%

*Updated definition in connection with our rebranding from Interactive to Song. Song revenues for FY21 would have been \$14B

NEW BOOKINGS

\$71.7B

Book-to-bill 1.2
21% increase in USD
25% in local currency