

Strong first-half performance and continued rotation to “the New” position us well to deliver on full-year business outlook

TOTAL NET REVENUES



\$16.8B

⬆️ **increase of 7% in local currency** and 5% in USD

GEOGRAPHIC REGIONS

Net Revenues and Growth in Local Currency



North America

5%
↑
\$7.9B

Europe

7%
↑
\$5.8B

Growth Markets

10%
↑
\$3.1B

OPERATING GROUPS

Net Revenues and Growth in Local Currency



Communications,
Media & Technology



\$3.3B

Financial Services



\$3.6B

Health &
Public Service



\$3.0B

Products



\$4.6B

Resources



\$2.3B

EPS

\$2.91 ⬆️ **11% increase** on an adjusted basis*

* After adjusting Q2 YTD FY16 GAAP EPS of \$3.36 to exclude gain on the sale of Navitaire of \$0.74 per share.



RETURNING CASH TO SHAREHOLDERS



Strong free cash flow

\$1.0B

Year-to-date FY17

Share repurchases

\$1.4B

Year-to-date FY17

Semi-annual cash dividend declared March 2017

\$1.21
per share

brings total YTD dividends to \$2.42 per share, a 10% increase over the prior year

OPERATING MARGIN

14.7% ⬆️ **20bps increase** from Q2 YTD FY16



BUSINESS DIMENSIONS

Revenue Growth in Local Currency



Strategy/
Consulting

mid-single-digit growth

Application
Services

mid-single-digit growth

Operations

double-digit growth

**“THE NEW” – DIGITAL,
CLOUD, SECURITY SERVICES**



More than

45%

of revenues
strong double-digit growth

NEW BOOKINGS



\$17.5B



strong new bookings