

Strong results, reflecting continued rotation to new, high-growth areas including digital-, cloud- and security-related services

TOTAL NET REVENUES



\$8.3B

⬆️ increase of 6% in local currency and 5% in USD

GEOGRAPHIC REGIONS

Net Revenues and Growth in Local Currency



North America

↑ **4%**
\$4.0B

Europe

↑ **7%**
\$2.8B

Growth Markets

↑ **9%**
\$1.5B

OPERATING GROUPS

Net Revenues and Growth in Local Currency



Communications, Media & Technology

↑ **1%**
\$1.6B

Financial Services

↑ **8%**
\$1.8B

Health & Public Service

↑ **2%**
\$1.5B

Products

↑ **15%**
\$2.3B

Resources

↓ **-1%**
\$1.1B

EPS

\$1.33 ⬇️ 1% decrease on an adjusted basis*

* After adjusting Q2 FY16 GAAP EPS of \$2.08 to exclude gain on the sale of Navitaire of \$0.74 per share.



RETURNING CASH TO SHAREHOLDERS



Strong free cash flow

\$1.0B
Year-to-date FY17

Share repurchases

\$1.4B
Year-to-date FY17

Semi-annual cash dividend declared March 2017

\$1.21
per share

increase of \$0.11 per share or 10% over our semi-annual dividend paid in May 2016

OPERATING MARGIN

13.7% ➡️ unchanged from Q2 FY16



BUSINESS DIMENSIONS

Revenue Growth in Local Currency



Strategy/ Consulting

low single-digit growth

Application Services

mid-single-digit growth

Operations

double-digit growth

"THE NEW" - DIGITAL, CLOUD, SECURITY SERVICES



More than **45%**

of revenues strong double-digit growth

NEW BOOKINGS



\$9.2B

strong new bookings

