accenture

Full-Year FY23 Performance

Strong revenue and EPS growth with very strong free cash flow and cash return to shareholders*



Total Revenues

\$64.1B

Increase of 8% in local currency and 4% in USD

Geographic Markets (Revenues and Growth in Local Currency)

1 4%

\$30.3B North America **†11**%

\$21.3B Europe **† 12**%

\$12.5B Growth Markets

Industry Groups (Revenues and Growth in Local Currency)

Communications, Media & Technology

↓ 3% \$11.5B

Financial Services

↑ 7% \$12.1B

Health & Public Service

14% \$12.6B **Products**

1 9% \$19.1B Resources

15% \$8.9B

EPS (Adjusted)

\$11.67

9% increase*

*After adjusting full-year FY23 GAAP EPS of \$10.77 to exclude the impact of business optimization costs of \$1.28 per share and an investment gain of \$0.38 per share. On a GAAP basis full-year FY23 EPS increased 1%.

Operating Margin (Adjusted)

15.4%

🕇 20 bps increase*

*After adjusting full-year FY23 GAAP operating margin of 13.7% to exclude business optimization costs of 170 bps. On a GAAP basis, full-year FY23 operating margin decreased 150 bps.

Returning Cash To Shareholders

Free Cash Flow

\$9.Ов

Free cash flow to net income ratio of 1.3

Share Repurchases

\$4.Зв

Total Cash Returned

\$7.2B

Cash dividends paid

\$2.8B

\$4.48 per share, a 15% increase over prior-year dividends paid

Services

Approximate FY23 Revenues

	Revenues (\$ USD)	% of Revenues	Est'd % Growth in Local Currency
Strategy & Consulting	\$14B	21%	-3%
Technology	\$41B	64%	12%
Operations	\$10B	15%	10%
Total	\$64B	100%	8%

Highlights of Strategic Priorities

Approximate FY23 Revenues (Includes overlap)

Revenues (\$ USD)	Est'd % Growth in Local Currency	Revenues (\$ USD)	Est'd % Growth in Local Currency	
Cloud		Song		
\$32B	27%	\$18B	14%	
Industry X		Security	Security	
\$7.5B	20%	\$7B	24%	

New Bookings

\$72.2в

Book-to-bill 1.1
5% increase in local currency
1% increase in USD

To learn more about how we create value for all the stakeholders we serve, please visit the Accenture 360° Value Reporting Experience (www.accenture.com/reportingexperience). Accenture discloses information about its Services and Strategic Priorities to provide additional insights into the company's business. Revenues for Services and Strategic Priorities are approximate and may be modified to reflect periodic changes in definitions. Judgment is required to allocate revenues for client arrangements with multiple offerings into individual Services. Revenues for Strategic Priorities verlap so revenues for the same client arrangement may be included in multiple Strategic Priorities. For full financial data, non-GAAP financial disclosure and cautionary language regarding forward-looking statements, please refer to Accenture's fiscal year 2023 fourth quarter news release on September 28, 2023, which accompanies this presentation and is available at investor.accenture.com.