

High performance. Delivered.

Agile IT Survey Results

Contents

- Summary of research method Page 3
- Survey results: Agility Page 5
- Survey results: Drivers for Agile IT investment Page 15
- Survey results: Sales and Marketing Page 21
- Achieving High Performance with Agile IT: Recommendations & Considerations – Page 24
- About Accenture Page 27

Summary of research method

- Accenture conducted the 'Agile IT' Survey to assess UK business readiness, challenges and attitudes towards agility in IT infrastructure. In particular, it focuses on what is required to scale up and down IT resources to meet changing user and customer needs.
- Researchers interviewed 250 technology (50 percent) and 250 business (50 percent) executives in organisations with more than 1,000 employees from five major industry sectors; Financial Services, Communications & Hi-Tech, Public Services, Products, and Resources.
- All interviews were conducted with executives with profit and loss (P&L) responsibility within their organisation, with technology executives in CIOs/Heads of IT Infrastructure functions (50 percent), and business executives from Heads of Business (22 percent), Sales and/or Marketing Units (20 percent) and other operational functions including HR and Finance (9 percent).

Summary of research method (continued)

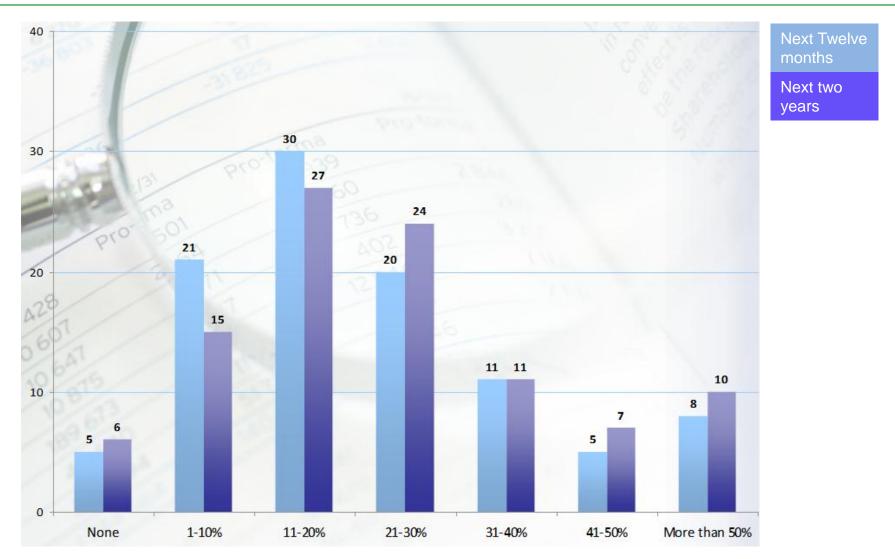
For the purposes of this project "agile IT" has been defined as:

"The desire to move to a technological architecture that provides the ability to scale up and down IT resources rapidly to meet changing user and customer needs. By its nature it will mean a limited level of legacy based systems to drive new and emerging technologies, either on premise, off premise or a hybrid of both, that allow the organisation to implement, respond or adapt easily to new applications and services. Whilst an "agile IT" environment can be run internally or externally using third parties, the concept allows total flexibility and agility of the IT function."

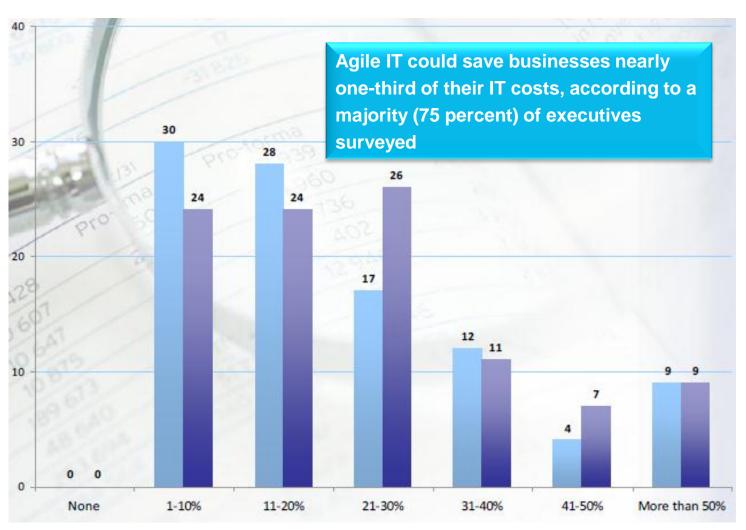
SURVEY RESULTS: Agility

Almost a quarter of IT budget spend will support legacy systems over the next two years

What percentage of your current IT budget do you plan to invest in supporting legacy systems over the next 12 months and over the next 2 years?



What cost saving in IT (as a % of annual turnover/income) do you think you could achieve by having a more flexible or "agile" IT environment (for the technology executive)/approach (for the business executive)?



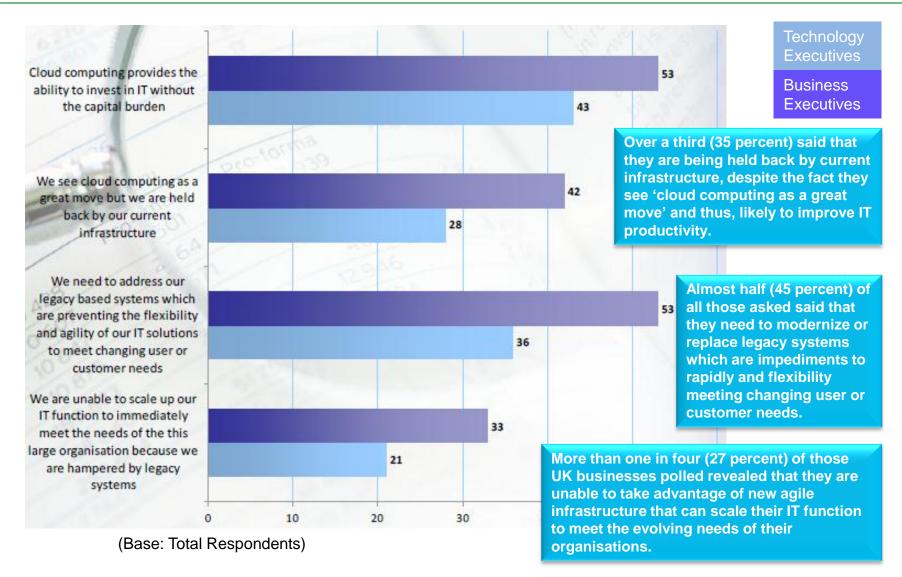
Technology
Executives
Business
Executives

(Base: Total Respondents)

Businesses face challenges managing the agility of new cloud solutions due to the rigidity of their core legacy infrastructure and applications

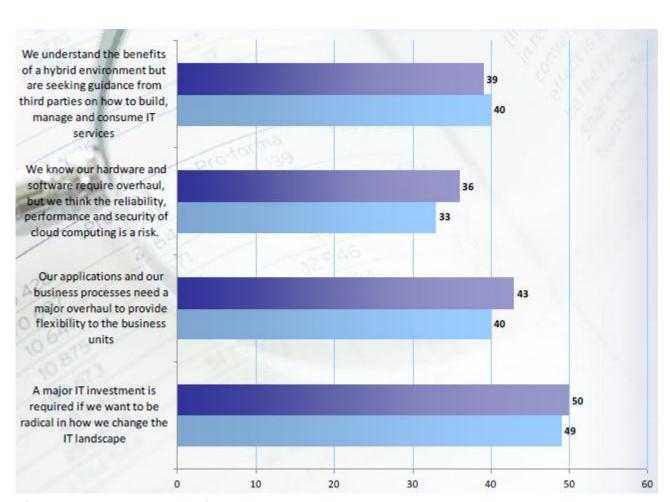
Accenture research finds that maintaining legacy IT is hampering the move to cloud and new agile environments for one in four businesses

Agreement with key statements. % agreeing – i.e.: rating 5 or 4 on the 5 point scale where 5 equals strongly agree and 1 equals strongly disagree



The findings suggest that legacy systems are causing a number of cost and flexibility issues

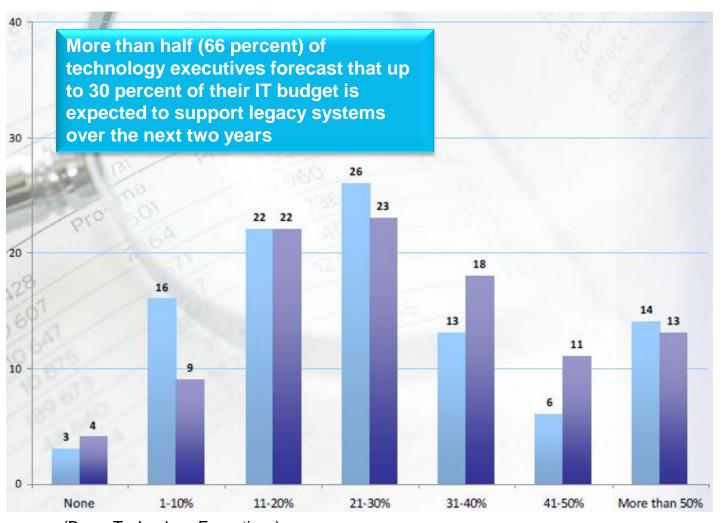
Agreement with key statements. % agreeing – i.e.: rating 5 or 4 on the 5 point scale where 5 equals strongly agree and 1 equals strongly disagree



Technology Executives Business Executives

(Base: Total Respondents)

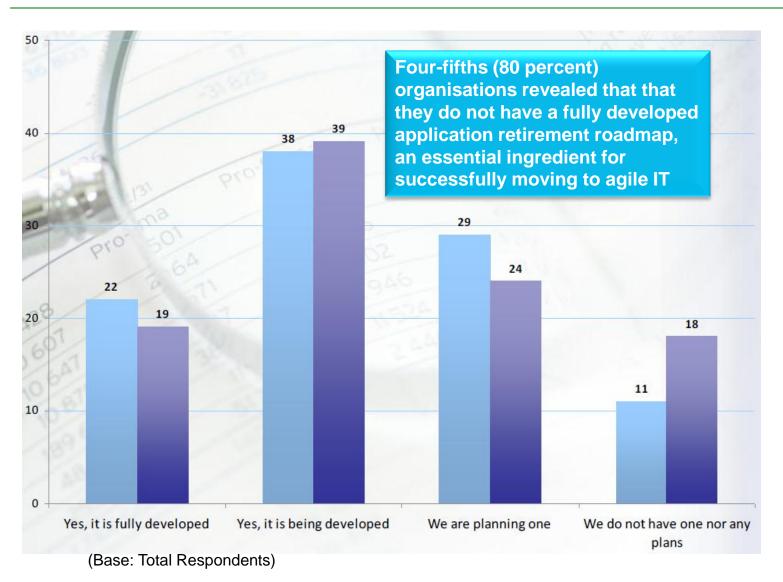
Approximately what percentage of your current IT budget is for operating expenditure (OPEX) today, and how much is fixed for the next 2 years?



Next two years

(Base: Technology Executives)

Do you have a structured and formalised retirement plan for applications?



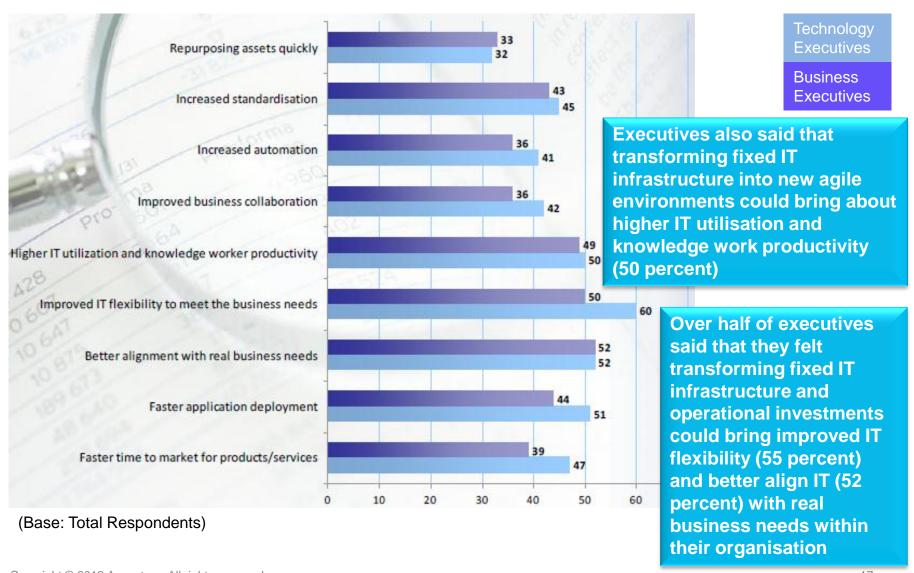
Technology Executives

Business Executives

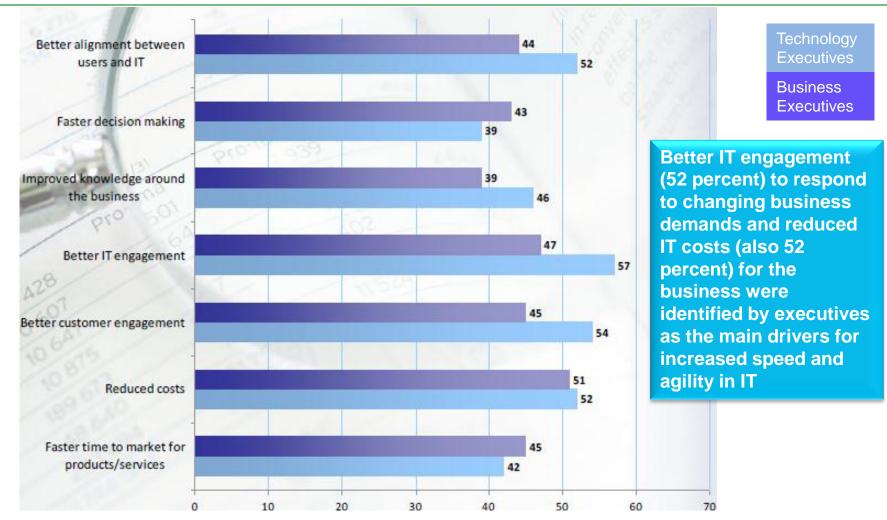
SURVEY RESULTS: Drivers for Agile IT

Organisations looking to deploy agile IT solutions were clear about what the main drivers for their businesses would be

In which of the following areas do you think the biggest impact on business will be seen directly as a result of *variabalising your IT infrastructure and operational investments?*

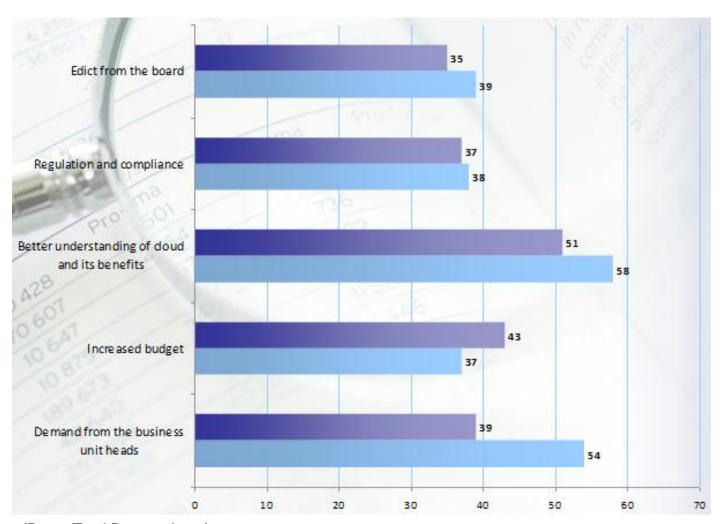


Which of the following would you say are the drivers for increased speed and agility in IT?



(Base: Total Respondents)

What are the key triggers that will instigate a step change in IT functionality/agility?

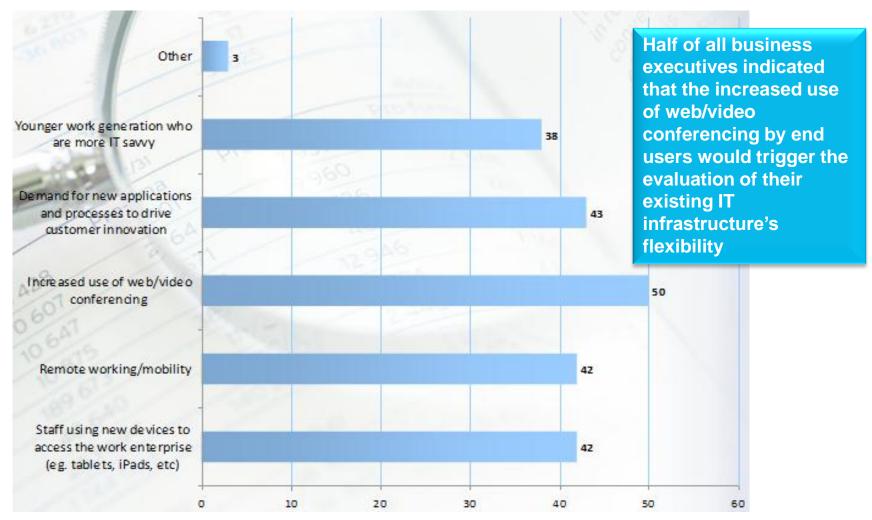


Technology Executives

Business
Executives

(Base: Total Respondents)

What end-user requirements are triggers to your evaluating the flexibility of existing IT infrastructure?



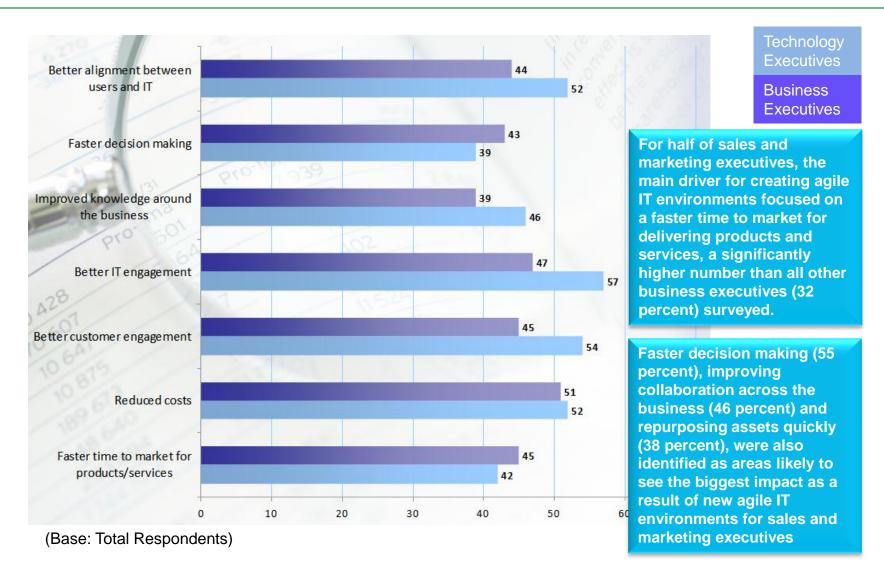
(Base: Total Business Executive Respondents)

Survey results: Sales and Marketing

Of the 250 business executives surveyed, 98 were from a sales and marketing function within their organisation

They indicated a faster time to market holds the key for agile IT

Which of the following would you say are the drivers for increased speed and agility in IT?



Achieving High Performance with Agile IT

Considerations

When building an agile IT infrastructure, CIOs and IT decision makers should think about the following to achieve high performance:

- 1) Do we continue to build out our data centre environment?
- 2) Which parts of the business should we move to the cloud?
- 3) What type of cloud deployment do we use?
- 4) How must our governance models evolve to drive this agility?
- 5) How do I securely drive the next generation of business-enabled IT?

Recommendations

To take advantage of more agile IT environments and accelerate their business journey, IT professionals should:

- Take a phased, end-to-end approach to transforming the IT infrastructure of their organisation
- Develop an IT and application strategy that does not inhibit the way in which their organisation adopts new technologies
- Learn to work more closely with their business counterparts to understand its present and future needs
- Determine how best to utilise core business function applications by conducting an application rationalisation exercise. This is done by accessing each application against a specific business need or task to establish whether to sustain, consolidate, modernise or retire each exercise
- Implement a governance process and an application roadmap for modernising legacy IT. This helps enable the integration of new solutions more quickly and provides the ability to add additional "plug-and-play" functionality to core software tasks

About Accenture

About Accenture

About Accenture

Accenture is a global management consulting, technology services and outsourcing company, with more than 249,000 people serving clients in more than 120 countries. Combining unparalleled experience, comprehensive capabilities across all industries and business functions, and extensive research on the world's most successful companies, Accenture collaborates with clients to help them become high-performance businesses and governments. The company generated net revenues of US\$25.5 billion for the fiscal year ended Aug. 31, 2011. Its home page is www.accenture.com.