

Accenture to Acquire Cloud Sherpas, Accelerating Its Cloud First Agenda Supporting Quote Sheet

Google

“Cloud Sherpas has been a Premier Google for Work partner and a leader in bringing Google services to businesses, large and small,” said Amit Singh, president, Google for Work. “We’ve always believed the cloud can be transformative for any business, and Accenture’s move to combine Cloud Sherpas with its substantial cloud business validates this, and shows further proof of Google’s incredible momentum in this market. Now our customers will have even more choices to transform and build what’s next.”

ServiceNow

“With this acquisition, Accenture gains the significant ServiceNow expertise of the Cloud Sherpas team, pointing to the importance of service management as an enterprise discipline,” said David Schneider, chief revenue officer, ServiceNow. “We believe this combination will fuel the transformation of service across the diverse set of businesses Accenture serves around the world.”

IDC

“Accenture’s acquisition of Cloud Sherpas, one of the major Salesforce systems integration services providers and partners, further cements Accenture’s focus and commitment to remain a leader in the Salesforce implementation services ecosystem. The acquisition will help Accenture accelerate its Cloud First agenda as it provides immediate access to a highly recognized talent pool and to complementary industry specific offerings and clients.” Ali Zaidi, Research Manager at IDC

Forrester Research

Accenture has been named a leader in Salesforce implementation services by Forrester Research Inc., a leading industry analyst firm. “Accenture’s go-to-market for Salesforce is well-aligned to buyers looking at Salesforce as a strategic enabler of innovation and business transformation. Accenture couples its business transformation approach with deep industry-oriented go-to market that resonates well with buyer needs.”

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Everest Research

“Accenture leverages its consulting and system integration capabilities to position itself as a leader in the cloud application services space. Accenture looks to “own” the complete spectrum of cloud services and act as the single point of contact and orchestrator for cloud solutions from different technology providers.”
Source: © Everest Global, Inc. Enterprise Cloud Application Services - PEAK Matrix™ Assessment and Profiles Compendium. November 2014. EGR-2014-4-R-1277.