accenture

Q3 FY23 Performance

Solid revenue growth with continued margin expansion and very strong EPS and free cash flow*



Total Revenues

Increase of 5% in local currency and 3% in USD **Geographic Markets** (Revenues and Growth in Local Currency)

North America

\$5.6B **Europe**

\$3.2B **Growth Markets**

Industry Groups (Revenues and Growth in Local Currency)

Communications, Media & Technology

\$2.9B

Financial Services

Health & **Public Service**

Products

Resources

EPS (Adjusted)

14% increase*

*After adjusting Q3 FY23 GAAP EPS of \$3.15 to exclude the impact of business optimization costs of \$0.42 per share and an investment gain of \$0.38 per share. On a GAAP basis, Q3 FY23 EPS increased 13%.

Operating Margin (Adjusted)

120 bps increase*

*After adjusting Q3 FY23 GAAP operating margin of 14.2% to exclude business optimization costs of 210 bps. On a GAAP basis, Q3 FY23 operating margin decreased 190 bps.

Returning Cash To Shareholders

Free Cash Flow

Share Repurchases

Dividends Paid

very strong double-

digit growth

Quarterly cash dividend declared in May 2023

Per Share

Increase of \$0.15 per share or 15% over the quarterly dividend rate in fiscal year 2022

Services

Revenue Growth in Local Currency

Strategy & Consulting	high single-digit decline
Technology	high single-digit growth
Operations	double-digit growth

Highlights of Strategic Priorities

Revenue Growth in Local Currency (Includes overlan)

Industry X	Security
very strong double- digit growth	Song strong double-digit growth
Cloud	Cong
(IIICIuues Overlap)	

New Bookings

Book-to-bill 1.0 **4% increase** in local currency 2% increase in USD

To learn more about how we create value for all the stakeholders we serve, please visit the Accenture 360° Value Reporting Experience (www.accenture.com/reportingexperience).

Accenture discloses information about its Services and Strategic Priorities to provide additional insights into the company's business. Revenues for Services and Strategic Priorities are approximate and may be modified to reflect periodic changes in definitions. Judgment is required to allocate revenues for client arrangements with multiple offerings into individual Services. Revenues for Strategic Priorities overlap so revenues for the same client arrangement may be included in multiple Strategic Priorities. For full financial data, non-GAAP financial disclosure and cautionary language regarding forward-looking statements, please refer to Accenture's fiscal year 2023 third quarter news release on June 22, 2023, which accompanies this presentaton and is available at investor.accenture.com.

strong double-digit

growth