

Outstanding financial performance with significant market share gains and continued successful execution of our growth strategy

TOTAL REVENUES

\$46.2B

⬆️ **increase of 27%**
in local currency
and 24% in USD

GEOGRAPHIC MARKETS Revenues and Growth in Local Currency



North America



Europe



Growth Markets

INDUSTRY GROUPS

Revenues and Growth in Local Currency

Communications,
Media & Technology



Financial Services



Health &
Public Service



Products



Resources



EPS

\$8.11

⬆️ **23% increase**
on an adjusted basis*

*After adjusting Q3 YTD FY21 GAAP EPS of \$6.96 to exclude gains on an investment of \$0.36 per share

RETURNING CASH TO SHAREHOLDERS

Free
cash flow

\$5.2B

Share
repurchases

\$3.5B

Cash
dividends

\$2.91

per share

Dividends paid

\$1.8B

Increase of 10% over the
dividend rate in FY21

OPERATING MARGIN

15.4%

⬆️ **10 bps increase**

SERVICES

Revenue Growth in Local Currency

Strategy &
Consulting

Technology

Operations

**very strong
double-digit
growth**

HIGHLIGHTS OF STRATEGIC PRIORITIES

Revenue Growth in Local Currency
(includes overlap)

Cloud

very strong
double-digit growth

Song*

strong double-
digit growth

*formerly Interactive

Industry X

very strong
double-digit growth

Security

very strong
double-digit growth

NEW BOOKINGS

\$53.3B

**20% increase in USD
book-to-bill 1.2**