ACCENTURE
FACT SHEET Q3 FY19

OVERVIEW
Accenture is a leading global professional services company, providing a broad range of services and solutions in strategy, consulting, digital, technology and operations. Leveraging our deep expertise across industries and business functions, we help organizations shape their vision for the future. We drive innovation to develop and implement differentiated solutions that accelerate growth and increase efficiency — and we may run parts of clients’ businesses on their behalf. Ultimately, we enable clients to maximize their performance and create sustainable value for their stakeholders.

REVENUES
US $41.0B for fiscal 2018 (12 mos. ended Aug. 31, 2018)

EXCHANGE/TICKER
NYSE/ACN

INDEX MEMBERSHIPS
S&P 100®, Russell 1000® Index, Fortune Global 500

EMPLOYEES
482,000 (7,500 Accenture Leaders)

GLOBAL REACH
Offices and Operations in 200+ cities in 52 countries

GEOGRAPHIC REGIONS
- North America
- Europe
- Growth Markets

SENIOR LEADERSHIP
- JULIE SWEET: Chief Executive Officer
- KC MCCCLURE: Chief Financial Officer
- JO DEBLAERE: Chief Operating Officer

CLIENTS
We operate at the heart of our clients’ businesses, helping address their most complex, mission-critical issues. Accenture’s clients span the full range of industries around the world and include 92 of the Fortune Global 100 and more than three-quarters of the Fortune Global 500.

INDUSTRY EXPERTISE
Accenture delivers its services and solutions through 13 focused industry groups in 5 operating groups. This industry focus provides Accenture’s professionals with a thorough understanding of industry evolution, business issues and applicable technologies, enabling us to deliver innovative solutions tailored to each client.

TECHNOLOGY LEADERSHIP
As the largest independent technology services provider, we have a privileged position in the ecosystem and are the #1 partner of many key players, including SAP, Microsoft, Oracle, Salesforce and Workday. The scale and scope of our global delivery capabilities are unmatched, with skilled professionals working from more than 50 delivery centers and at client sites around the world.
SERVICES & SOLUTIONS


- **Accenture Strategy** helps clients achieve specific business outcomes and enhance shareholder value by defining and executing industry-specific strategies enabled by technology. We bring together our design-led, data-driven strategy capabilities at the intersection of business and technology to help senior management teams shape and execute their enterprise-wide transformation objectives, focusing on issues related to digital disruption, competitive agility, new business models and the future workforce.

- **Accenture Consulting** provides industry experts with the insights and management and technology consulting capabilities to help transform the world’s leading companies. Our consulting capabilities enable our clients to design and implement transformational change programs, either for one or more functions or business units, or across their entire organization. We provide industry-specific consulting services, as well as functional and technology consulting services.

- **Accenture Digital** brings together our global digital capabilities to help clients unlock value and transform their businesses. It includes Accenture Interactive, which helps clients deliver seamless multi-channel customer experiences and enhance their marketing performance; Accenture Applied Intelligence, which combines our capabilities in advanced analytics and artificial intelligence; and Accenture Industry X.0, which is focused on the digital reinvention of industries with smart, connected products and services.

- **Accenture Technology** comprises two primary areas — Technology Services and Technology Innovation & Ecosystem. Technology Services includes application services — spanning systems integration and application outsourcing; intelligent platforms and services; cloud and infrastructure services; and global delivery through our Advanced Technology Centers. Technology Innovation & Ecosystem includes the R&D activities in Accenture Labs and the management of our alliance relationships across a broad range of technology providers.

- **Accenture Operations** provides business process services for specific functions, including finance and accounting, procurement and supply chain, marketing and sales, as well as industry-specific services, such as credit and health services. We operate business processes on behalf of clients, through a combination of our talent powered by data, artificial intelligence, analytics and digital technologies, on an as-a-service basis, to help improve their productivity, customer experience and performance.

**REVENUES**

(all figures in $US billions; growth rates in local currency)

<table>
<thead>
<tr>
<th>BY OPERATING GROUP</th>
<th>Q3 FY19 (3 mos. ended May 31, 2019)</th>
<th>Percent Growth (Local Currency)</th>
<th>Percent of Q3 FY19 Revenue</th>
</tr>
</thead>
<tbody>
<tr>
<td>COMMUNICATIONS, MEDIA &amp; TECH.</td>
<td>$2.25</td>
<td>7%</td>
<td>20%</td>
</tr>
<tr>
<td>FINANCIAL SERVICES</td>
<td>$2.20</td>
<td>4%</td>
<td>20%</td>
</tr>
<tr>
<td>HEALTH &amp; PUBLIC SERVICE</td>
<td>$1.82</td>
<td>6%</td>
<td>16%</td>
</tr>
<tr>
<td>PRODUCTS</td>
<td>$3.08</td>
<td>8%</td>
<td>28%</td>
</tr>
<tr>
<td>RESOURCES</td>
<td>$1.75</td>
<td>19%</td>
<td>16%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>$11.10</strong></td>
<td><strong>8%</strong></td>
<td><strong>100%</strong></td>
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</table>

<table>
<thead>
<tr>
<th>BY GEOGRAPHY</th>
<th>Q3 FY19 (3 mos. ended May 31, 2019)</th>
<th>Percent Growth (Local Currency)</th>
<th>Percent of Q3 FY19 Revenue</th>
</tr>
</thead>
<tbody>
<tr>
<td>NORTH AMERICA</td>
<td>$5.15</td>
<td>9%</td>
<td>46%</td>
</tr>
<tr>
<td>EUROPE</td>
<td>$3.77</td>
<td>5%</td>
<td>34%</td>
</tr>
<tr>
<td>GROWTH MARKETS</td>
<td>$2.18</td>
<td>13%</td>
<td>20%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>$11.10</strong></td>
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<td><strong>100%</strong></td>
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MEDIA & INDUSTRY ANALYST RELATIONS CONTACT

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